



“Rates for our All Inclusive Program - Season 2017-2018” September 15th, 2017 until April 30th, 2018

Hotel Las Torres Patagonia offers All Inclusive programs that allow you to enjoy the park from our hotel, which is located on a private estancia inside one of the most beautiful and moving places on the planet, Torres del Paine National Park.

Our All Inclusive programs are designed to give you the freedom to visit various areas of the park, without having to constantly pull out your credit card. Our All Inclusive programs include transfers to and from the hotel, all meals and excursions. See below for more details.

Programs Rack Rates USD - Rates per person.

Nights	View	Low Season Sep & Oct 2017 / Mar & Apr 2018				High Season Nov & Dec 2017 / Jan & Feb 2018			
		SGL	DBL	TPL	CHD	SGL	DBL	TPL	CHD
2	Mountain	\$ 1,850	\$ 1,360	\$ 1,180	\$ 540	\$ 2,020	\$ 1,480	\$ 1,300	\$ 590
	Garden	\$ 1,730	\$ 1,230	\$ 1,060	\$ 490	\$ 1,830	\$ 1,350	\$ 1,170	\$ 540
3	Mountain	\$ 2,520	\$ 1,850	\$ 1,610	\$ 740	\$ 2,750	\$ 2,070	\$ 1,830	\$ 830
	Garden	\$ 2,350	\$ 1,680	\$ 1,440	\$ 680	\$ 2,560	\$ 1,890	\$ 1,640	\$ 760
4	Mountain	\$ 3,070	\$ 2,250	\$ 1,830	\$ 900	\$ 3,350	\$ 2,530	\$ 2,090	\$ 1,010
	Garden	\$ 2,850	\$ 2,030	\$ 1,610	\$ 810	\$ 3,100	\$ 2,280	\$ 1,850	\$ 910
5	Mountain	\$ 3,830	\$ 2,810	\$ 2,280	\$ 1,120	\$ 4,190	\$ 3,160	\$ 2,620	\$ 1,270
	Garden	\$ 3,560	\$ 2,540	\$ 2,010	\$ 1,020	\$ 3,880	\$ 2,850	\$ 2,310	\$ 1,140
6	Mountain	\$ 4,370	\$ 3,210	\$ 2,600	\$ 1,290	\$ 4,770	\$ 3,600	\$ 2,990	\$ 1,440
	Garden	\$ 4,060	\$ 2,890	\$ 2,290	\$ 1,160	\$ 4,420	\$ 3,250	\$ 2,640	\$ 1,300
7	Mountain	\$ 5,100	\$ 3,740	\$ 3,040	\$ 1,490	\$ 5,570	\$ 4,200	\$ 3,490	\$ 1,680
	Garden	\$ 4,730	\$ 3,380	\$ 2,670	\$ 1,350	\$ 5,160	\$ 3,790	\$ 3,080	\$ 1,520

Program includes

- Transfers IN / OUT from Punta Arenas or Calafate.
- Visit to Cerro Negro Ranch en route from Punta Arenas.
- Entrance fee to Torres del Paine National Park.
- All meals.
- Open Bar (not including premium spirits).
- All excursions inside the National Park (we recommend to book excursions in advance).
- Bilingual guides Spanish/English (ask for quote of other languages).
- WI-FI (only in common areas).
- Accommodation in superior room.
- A 20% discount in our spa.

“Full Paine” with navigation on Lago Grey: only tour that requires prior reservation (Limited availability, no date modifications); requires a minimum of 15 guests in Sep/Oct and Mar/Apr.
All excursions have fixed schedules in the mornings and afternoons.

Program does not include

- Premium wines, premium liquors & premium beer.
- Transfers outside our regularly scheduled times (listed below).
- Laundry Service.
- Tips: will only be charged if you sign the respective line (“accept tips”) on each receipt.
- Phone Calls.
- Unscheduled meals.
- Accommodation outside Torres del Paine National Park.
- Travel Insurance.

Extra costs

- Upgrade to a suite.

No extra charges for reservations for New Year’s and Christmas.

With each reservation you support our NGO “AMA Torres del Paine” and help us to reduce the impact that tourism has on the Torres del Paine National Park.

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Shuttle Service

Hotel Las Torres Patagonia

Valid from September 15, 2017 to April 30, 2018.

Punta Arenas (City or Airport) - Las Torres Patagonia (Torres del Paine National Park)

Punta Arenas departures	Meeting at the Airport	Frequency	Cerro Negro Ranch	Hotel arrival
9:00am	9:30am	Daily	11:30 - 1:00pm	4:00pm
3:00pm	3:30pm	Daily	5:30 - 6:30pm	9:30pm
12:00pm (Cruises)	N/A	Saturdays	2:30 - 4:00pm	7:00pm

Cerro Negro Ranch includes:

- Grilled Patagonian lamb or Patagonian high tea.
- Demonstration of sheep shearing and sheperd dogs.
- Visit of the "Colonial House" (Museum).
- Wine, Pisco Sour and Soft Drinks.



IMPORTANT

- Departures from Punta Arenas (city or airport) are scheduled at the time mentioned, therefore passengers arriving in earlier flights must wait for the next transfer at 9:30am or 3:30pm.
- We can arrange private transfers for guests at an extra charge.
- On Saturdays, we have special departures for Australis Cruise passengers, which are subject to changes depending on the arrival time of the cruise. For other cruise schedules please contact your Hotel Las Torres sales executive.

Hotel Las Torres Patagonia (Torres del Paine National Park) - Punta Arenas (City or Airport)

Departures From Hotel	Frequency	Puerto Natales Arrival	Punta Arenas Arrival
7:30am	Daily	9:30am	12:30pm
1:00pm	Daily	3:00pm	6:00pm

- Every transfer includes a snack.
- The 1:00pm transfer can be combined with a half day tour.
- We offer direct transfers to hotels/the airport in Punta Arenas. For guests whose final destination is Puerto Natales, we can stop there on the way to Punta Arenas.

Puerto Natales (city or airport) – Hotel Las Torres Patagonia (Torres del Paine National Park)

Departures from Puerto Natales	Meeting at the Airport	Departures from Aeropuerto	Frequency	Arrival Hotel
2:00pm	2:30pm	3:00pm	Tuesday - Friday - Saturday - Sunday	5:00pm

- Confirm pick-up with your sales executives closer to your travel date.

Hotel Las Torres Patagonia (Torres del Paine National Park) - Puerto Natales (city or airport)

Departures from Hotel	Frequency	Puerto Natales Arrival
11:30am	Tuesday - Friday - Saturday - Sunday	1:30pm

- Confirm pick-up with your sales executives closer to your travel date.

El Calafate (Argentina) - Hotel Las Torres Patagonia (Torres del Paine National Park)

Departures from El Calafate	Frequency	Arrival at Cerro Castillo	Arrival Hotel	Direct transfer with van connection at Cerro Castillo (border).
7:00am	Daily	11:00 - 11:15am	12:30pm	

- Passengers will arrive at Hotel Las Torres Patagonia at lunch time. A half-day excursion can be planned for the afternoon.
- Will pick up the passengers at their hotel; for hotels located outside El Calafate an additional fee of US\$40 will be charged.

Hotel Las Torres Patagonia (Torres del Paine National Park) - El Calafate (Argentina)

Departures From Hotel	Frequency	Cancha Carrera (border)	El Calafate Arrival	Direct transfer with van connection at Cerro Castillo (border).
9:00am	Daily	11:00 - 11:15am	2:30pm	

- If you are departing from Calafate, we recommend scheduling flights after 5:30pm due to possible delays at the Chilean and Argentinian borders.

Booking and Cancellation Policy

Hotel Las Torres Patagonia

Payment

Credit Card: You must send us your credit card number and its expiration date. A deposit of 15% of the total amount of your booking is necessary for us to confirm your space. We will send an email verifying that payment has been received.

Bank Deposit: On behalf of Las Torres de la Patagonia S. A.

Hotel ID Number: 99.575.520-3

Bank in Chile (CorpBanca):

- **Chilean Pesos:** Banco CorpBanca 04-942120
- **USD:** Banco CorpBanca 5397834

Bank in Chile (Santander):

- **Chilean Pesos:** Banco Santander 0-000-6137115-0
- **USD:** Banco Santander 0-051-0014068-5

U.S. Bank (New York):

- **Bank Name:** CorpBanca New York Branch
- **ABA Routing Nr:** 026014627
- **Swift Code:** CONBUS33
- **Swift:** CONBCLRM
- **Beneficiary Name:** Las Torres de la Patagonia S.A.
- **Account Number:** 3002191
- **Address:** 885 Third Avenue, 33 rd floor
New York, New York 10022, USA

After paying the 15% deposit of the booking, you must send us a copy of the deposit via e-mail.

Booking Policy

Bookings are considered tentative until the client confirms it by paying the 15% of the total. The balance must be paid 45 days before the guest's arrival to the hotel.

For bookings made 44 days or less before the arrival of the guest, the booking fee must be paid within 48 hrs.

High Season Cancellation Policy

Charges apply to the total amount of the reservation.

- 61 or more days before arrival there are no charges.
- 46-60 days before arrival 15% charges.
- 30-45 days before arrival 50% charges.
- 29 (or less) days before the arrival 100% charges.

Low Season Cancellation Policy

Charges apply to the total amount of the reservation.

- 31 or more days before arrival there are no charges.
- 26 to 30 days before arrival 15% charges.
- 20 to 25 days before arrival 50% charges.
- 19 (or less) days before the arrival 100% charges.

Infants and Children Policy

Infant Rate (0 - 3 years old)

- 100% released sharing bed with parents.
- Minimum 1 guest paying adult fare as SGL.
- Maximum 1 child per room.
- Starting with a second child, we charge 80USD for an extra bed.

Infant Rate (4 - 12 years old)

- Commissionable child (CHD) value.
- Minimum 1 passenger paying adult fare as DBL.
- Maximum 2 children per room, paying CHD fee.



IMPORTANT

Hotel Las Torres will not make refunds due to weather problems, road cuts, natural phenomena problems with flight connections, social or political demonstrations or other problems arising from these, which would avoid the arrival and access to Torres del Paine and Hotel Las Torres, being all of these beyond the control and the will of the Hotel.

EXCURSIONS

Hotel Las Torres has a large menu of excursions that are available daily, including hiking, horseback riding and boat navigations. You can reserve your excursions together with your room reservation and once you arrive at Hotel Las Torres, our Guest Service, will be available throughout the day to provide all information needed for your excursions and make your journey and unforgettable experience.