

“Rates for our W in Comfort Program - Season 2017-2018”

Available only between November 16th, 2017 and March 15th, 2018 (recommended age: min. 15 years).

Hotel Las Torres Patagonia invites you to enjoy an unforgettable experience in one of the most beautiful and moving places on the planet... Our program “W in Comfort” is designed to visit the three valleys which form the famous “W” circuit, the French Valley, the sector of Las Torres with the Ascencio Valley and the sector of Lago Grey.

Live the untamed Patagonia without any concerns just to enjoy the freedom of our pampas and observe the beauty of the mountains. We will transfer you every evening back to the Hotel Las Torres, where you can recharge in comfortable accommodations before hiking another part of the trail.

Programs Rack Rates USD - Rates per person.

Nights	View	SGL	DBL	TPL	CHD
4	Mountain	\$ 3,350	\$ 2,530	\$ 2,090	\$ 1,010
	Garden	\$ 3,100	\$ 2,280	\$ 1,850	\$ 910

Program includes

- Transfers IN / OUT from Punta Arenas, Puerto Natales or Calafate.
- Visit to Cerro Negro Ranch en route from Punta Arenas.
- Entrance fee to Torres del Paine National Park.
- All meals.
- Open Bar (not including premium spirits).
- All excursions inside the National Park (we recommend to book excursions in advance).
- Bilingual guides Spanish/English (ask for quote of other languages).
- WI-FI (only in common areas).
- Accommodation in superior room.
- A 20% discount in our spa.

“Full Paine” with navigation on Lago Grey: requires prior reservation (Limited availability, no date modifications); requires a minimum of 15 guests in March. All excursions have fixed schedules in the mornings.

Program does not include

- Premium wines, premium liquors & premium beer.
- Transfers outside our regularly scheduled times (listed below).
- Laundry.
- Tips: will only be charged if you sign the respective line (“accept tips”) on each receipt.
- Phone Calls.
- Unscheduled meals.
- Accommodation outside Torres del Paine National Park.
- Travel Insurance.

Extra costs

- Upgrade to a suite.

No extra charges for reservations for New Year’s and Christmas.

With each reservation you support our NGO “AMA Torres del Paine” and help us to reduce the impact that tourism has on the Torres del Paine National Park.

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ITINERARY PROGRAM "W IN COMFORT"

PUNTA ARENAS / CERRO NEGRO RANCH / TORRES DEL PAINE.

Day 1





- Transfer from Punta Arenas.
- Visit to the Cerro Negro Ranch, a typical Patagonia ranch where our guests get the chance to enjoy an authentic sheepdog and sheep shearing show organized by the ranch workers and the family owners. Lunch at the ranch.
- Arrival to Hotel Las Torres.
- Accommodation at Hotel Las Torres.

HOTEL LAS TORRES PATAGONIA / EXCURSION IN TORRES DEL PAINE / HOTEL LAS TORRES PATAGONIA.






Days 2, 3 y 4

- During the next 3 days you will explore the 3 beautiful valleys that form the "W" circuit. Each afternoon, we'll head back to the hotel to enjoy the comfort of our authentic estancia in the Chilean Patagonia.








- **Excursion Las Torres, Sendero del Ascencio.**   6-8 hrs.  
- You will explore the Ascencio Valley, walking through a beautiful lenga forest and getting up close to the astounding Towers of Paine. The trail travels through native bushland and crosses streams and moraines. If you like horses you may opt to horseback ride to El Chileno Lodge, which is located halfway up the trail. Then you may continue on toward the base of the Towers on foot.



- **Excursion to the French Valley.**   12 hrs.   
- We will take you to the Pudeto boat dock by vehicle. Here, you will board the "Hielos Patagónicos" Ferry for a 30 minute crossing of the Pehoé Lake, to reach the trailhead for the trek towards the French Valley. The trail is surrounded by lakes, rivers and streams, and a wonderful view of the Paine massif. Once you reach the foot of Paine Grande Mountain you will be able to rest in front of the French Glacier, where you might witness one of the frequent avalanches from a distance.



- **Excursion to the Grey Lookout.**   10-12 hrs.   
- We will take you to the Pudeto boat dock by vehicle. Here, you will board the "Hielos Patagónicos" Ferry for a 30 minute crossing of the Pehoé Lake, to reach the trailhead for the trek towards the Grey Glacier viewpoint. The hike travels through rocky areas, evergreen and deciduous forests. From the lookout you will have a wonderful view of the Grey Glacier and the Grey Lake which is often filled with icebergs.

TORRES DEL PAINE / AIRPORT

Day 5

- Departure to the airport in Punta Arenas.
- **END OF OUR SERVICES.**

* *The itinerary and the scheduled activities can change due to weather conditions.*

* *Coordinate order of excursions with our guides upon arrival at the hotel.*

Hotel Las Torres Patagonia Shuttle Service

Valid from September 15, 2017 to April 15, 2018.

Punta Arenas (City or Airport) - Las Torres Patagonia (Torres del Paine National Park)

Punta Arenas departures	Meeting at the Airport	Frequency	Cerro Negro Ranch	Hotel arrival
9:00am	9:30am	Daily	11:30 - 1:00pm	4:00pm
3:00pm	3:30pm	Daily	5:30 - 6:30pm	9:30pm
12:00pm (Cruises)	N/A	Saturdays	2:30 - 4:00pm	7:00pm

Cerro Negro Ranch includes:

- Grilled Patagonian lamb or Patagonian high tea.
- Demonstration of sheep shearing and sheperd dogs.
- Visit of the "Colonial House" (Museum).
- Wine, Pisco Sour and Soft Drinks.



IMPORTANT

- Departures from Punta Arenas (city or airport) are scheduled at the time mentioned, therefore passengers arriving in earlier flights must wait for the next transfer at 9:30am or 3:30pm.
- We can arrange private transfers for guests at an extra charge.
- On Saturdays, we have special departures for Australis Cruise passengers, which are subject to changes depending on the arrival time of the cruise. For other cruise schedules please contact your Hotel Las Torres sales executive.

Hotel Las Torres Patagonia (Torres del Paine National Park) - Punta Arenas (City or Airport)

Departures From Hotel	Frequency	Puerto Natales Arrival	Punta Arenas Arrival
7:30am	Daily	9:30am	12:30pm
1:00pm	Daily	3:00pm	6:00pm

- Every transfer includes a snack.
- The 1:00pm transfer can be combined with a half day tour.
- We offer direct transfers to hotels/the airport in Punta Arenas. For guests whose final destination is Puerto Natales, we can stop there on the way to Punta Arenas.

Puerto Natales (city or airport) – Hotel Las Torres Patagonia (Torres del Paine National Park)

Departures from Puerto Natales	Meeting at the Airport	Departures from Aeropuerto	Frequency	Arrival Hotel
2:00pm	2:30pm	3:00pm	Tuesday - Friday - Saturday - Sunday	5:00pm

- Confirm pick-up with your sales executives closer to your travel date.

Hotel Las Torres Patagonia (Torres del Paine National Park) - Puerto Natales (city or airport)

Departures from Hotel	Frequency	Puerto Natales Arrival
11:30am	Tuesday - Friday - Saturday - Sunday	1:30pm

- Confirm pick-up with your sales executives closer to your travel date.

El Calafate (Argentina) - Hotel Las Torres Patagonia (Torres del Paine National Park)

Departures from El Calafate	Frequency	Arrival at Cerro Castillo	Arrival Hotel	Direct transfer with van connection at Cerro Castillo (border).
7:00am	Daily	11:00 - 11:15am	12:30pm	

- Passengers will arrive at Hotel Las Torres Patagonia at lunch time. A half-day excursion can be planned for the afternoon.
- Will pick up the passengers at their hotel; for hotels located outside El Calafate an additional fee of US\$40 will be charged.

Hotel Las Torres Patagonia (Torres del Paine National Park) - El Calafate (Argentina)

Departures From Hotel	Frequency	Cancha Carrera (border)	El Calafate Arrival	Direct transfer with van connection at Cerro Castillo (border).
9:00am	Daily	11:00 - 11:15am	2:30pm	

- If you are departing from Calafate, we recommend scheduling flights after 5:30pm due to possible delays at the Chilean and Argentinian borders.

Booking and Cancellation Policy

Hotel Las Torres Patagonia

Payment

Credit Card: You must send us your credit card number and its expiration date. A deposit of 15% of the total amount of your booking is necessary for us to confirm your space. We will send an email verifying that payment has been received.

Bank Deposit: On behalf of Las Torres de la Patagonia S. A.

Hotel ID Number: 99.575.520-3

Bank in Chile (CorpBanca):

- **Chilean Pesos:** Banco CorpBanca 04-942120
- **USD:** Banco CorpBanca 5397834

Bank in Chile (Santander):

- **Chilean Pesos:** Banco Santander 0-000-6137115-0
- **USD:** Banco Santander 0-051-0014068-5

U.S. Bank (New York).

- **Bank Name:** CorpBanca New York Branch
- **ABA Routing Nr:** 026014627
- **Swift Code:** CONBUS33
- **Swift:** CONBCLRM
- **Beneficiary Name:** Las Torres de la Patagonia S.A.
- **Account Number:** 3002191
- **Address:** 885 Third Avenue, 33 rd floor
New York, New York 10022, USA

After paying the 15% deposit of the booking, you must send us a copy of the deposit via e-mail.

2017 - 2018 Bookings Policy

Bookings are considered tentative until the client confirms it by paying the 15% of the total. The balance must be paid 45 days before the guest's arrival to the hotel.

For bookings made 44 days or less before the arrival of the guest, the booking fee must be paid within 48 hrs.

High Season Cancellation Policy

Charges apply to the total amount of the reservation.

- 61 or more days before arrival there are no charges.
- 46-60 days before arrival 15% charges.
- 30-45 days before arrival 50% charges.
- 29 (or less) days before the arrival 100% charges.

Low Season Cancellation Policy

Charges apply to the total amount of the reservation.

- 31 or more days before arrival there are no charges.
- 26 to 30 days before arrival 15% charges.
- 20 to 25 days before arrival 50% charges.
- 19 (or less) days before the arrival 100% charges.

Infants and Children Policy

Infant Rate (0 - 3 years old)

- 100% released sharing bed with parents.
- Minimum 1 guest paying adult fare as SGL.
- Maximum 1 child per room.
- Starting with a second child, we charge 80USD for an extra bed.

Infant Rate (4 - 12 years old)

- Commissionable child (CHD) value.
- Minimum 1 passenger paying adult fare as DBL.
- Maximum 2 children per room, paying CHD fee.



IMPORTANT

Hotel Las Torres will not make refunds due to weather problems, road cuts, natural phenomena problems with flight connections, social or political demonstrations or other problems arising from these, which would avoid the arrival and access to Torres del Paine and Hotel Las Torres, being all of these beyond the control and the will of the Hotel.

EXCURSIONS

Hotel Las Torres has a large menu of excursions that are available daily, including hiking, horseback riding and boat navigations. You can reserve your excursions together with your room reservation and once you arrive at Hotel Las Torres, our Guest Service, will be available throughout the day to provide all information needed for your excursions and make your journey and unforgettable experience.