














# PRIVATE SERVICE

Program for international guests / Season 2019-2020



## Rates for our Private Service Program - Season 2019-2020 October 01st, 2019 until April 30th, 2020

### Programs Rack Rates USD - Rates per person.

	Low Season October 2019 / April 2020		High Season November 2019 to March 2020	
<b>2 GUESTS</b>				
<b>2 nights</b>	\$ 3,950	\$ 3,629	\$ 4,144	\$ 3,744
<b>3 nights</b>	\$ 5,130	\$ 4,643	\$ 5,427	\$ 4,814
<b>4 nights</b>	\$ 6,309	\$ 5,656	\$ 6,698	\$ 5,885
<b>5 nights</b>	\$ 7,476	\$ 6,675	\$ 7,980	\$ 6,950
<b>4 GUESTS</b>				
<b>2 nights</b>	\$ 2,896	\$ 2,577	\$ 3,103	\$ 2,685
<b>3 nights</b>	\$ 3,824	\$ 3,343	\$ 4,133	\$ 3,537
<b>4 nights</b>	\$ 4,752	\$ 4,105	\$ 5,157	\$ 4,339
<b>5 nights</b>	\$ 5,685	\$ 4,877	\$ 6,188	\$ 4,877
<b>6 GUESTS</b>				
<b>2 nights</b>	\$ 2,587	\$ 2,256	\$ 2,782	\$ 2,382
<b>3 nights</b>	\$ 3,446	\$ 2,954	\$ 3,744	\$ 3,125
<b>4 nights</b>	\$ 4,287	\$ 3,641	\$ 4,694	\$ 3,870
<b>5 nights</b>	\$ 5,147	\$ 4,339	\$ 5,650	\$ 4,619

**EXTRA COSTS**  
Upgrade to suite



## PROGRAM INCLUDES



Regular transfers to and from Punta Arenas, Puerto Natales or Calafate.



Bilingual guides Spanish / English (ask for quote of other languages).



All the excursions as well as **sailing** trip on Pehoé Lake for the **excursion "Valle Francés"**.



Accommodation in superior room.



A 20% discount in our spa.



Entrance fee to Torres del Paine National Park.<sup>(1)</sup>



Open Bar.



WIFI satelital.



All meals.

## PROGRAM DOES NOT INCLUDE



Premium wines, premium liquors & premium beer.



Transfers outside our regularly scheduled times.



Phone calls.



Unscheduled meals.



Laundry service.



Accommodation outside Torres del Paine National Park.



Tips: will only be charged if you sign the respective line ("accept tips") on each receipt.



Sailing trips on Grey Lake and Serrano River <sup>(2)</sup>.



Travel insurance.

Visit to Cerro Negro Ranch en route from Punta Arenas.

### Includes:

Grilled Patagonian lamb or Patagonian high tea, demonstration of sheep shearing and shepherd dogs, visit of the "Colonial House" (Museum), wine, pisco sour and soft drinks.

(2) Full Paine offers an optional sailing trip which is not included in our rates. If you want to join the sailing trip, please inform our sales executives or book it directly at the hotel. Reservations for the sailing trip on Lago Grey must be made in advance due to limited space. The sailing trip requires a minimum of 15 passengers during September, October, March and April.

**(1) Guests entering via external transport services (different from those of Hotel Las Torres) must withdraw their entry tickets to the park from Hotel Las Torres's offices in Punta Arenas or Puerto Natales. Hotel Las Torres does not make any kind of ticket refunds.**

## EXCURSIONS



Full day and half day excursions.  
All reservations must be confirmed upon arrival.

### IMPORTANT

If you pay in foreign currency (US dollars) you **MUST** show your passport and tourist card on each check in, otherwise you will have to pay the corresponding tax fee of 19% according to Law N° 19.518.

Check-in 3pm  
Check-out 11am



With each reservation you support our NGO "AMA Torres del Paine" and help us to reduce the impact that tourism has on the Torres del Paine National Park.



At the time of check-in, you are required to present a credit card as a guarantee.