



LAS TORRES  
Hotel Estancia



# W HOTEL

Program for foreign guests / Season 2020-2021







## RATES FOR OUR W HOTEL PROGRAM - SEASON 2020-2021

1 November 2020 until 31 March 2021

Hotel Las Torres invites you to enjoy an unforgettable experience in one of the most beautiful places in the world, the Torres del Paine National Park. Our program is designed for you to discover the main valleys that form the famous “W Circuit” trek: Base Torres in the Ascencio Valley, Francés Valley and the Grey Glacier Sector. Get ready for an incredible adventure!

### PROGRAM RACK RATES USD IN SINGLE, DOUBLE OR TRIPLE ROOM - RATES PER PERSON

5 Days / 4 Nights			
	Single	Double	Triple
RATES	\$ 5,250	\$ 3,600	\$ 2,850

**UPGRADE TO A SUITE**

**Price:**  
High Season: US \$160 per person, per night

**HIGH:** 1 November to 31 March 2021

## PROGRAM INCLUDES



Accommodation in superior room



Bilingual guides Spanish / English (ask for a quote for other languages)



All meals



A 20% discount in our spa



Open Bar



Wi-Fi



All excursions inside the National Park



Entrance fee to Torres del Paine National Park<sup>(1)</sup>



Regular transfers to and from Punta Arenas, Puerto Natales or Calafate



Boat Trips (It is important to make the reservation for Grey Lake boat trip with anticipation due to limited spaces.)

## PROGRAM DOES NOT INCLUDE



Premium wines, premium liquors & premium beer



Accommodation outside Torres del Paine National Park



Transfers outside our regular scheduled times



If you would like to leave tips, you can either sign in the "accept tip" section on each receipt or leave the tip at reception at the moment of your check-out



Phone calls



Unscheduled meals



Travel insurance



Laundry service



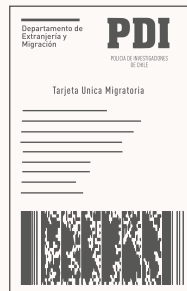
### Visit to Cerro Negro Ranch includes:

Grilled Patagonian lamb or Patagonian high tea, demonstration of sheep shearing and shepherd dogs, visit to the "Colonial House" (Museum), wine, pisco sour and soft drinks.  
Only for transfers from Punta Arenas.

**(1) Guests entering via external transport services (different from those of Hotel Las Torres) must collect their entry tickets to the park from Hotel Las Torres's offices in Punta Arenas or Puerto Natales. Hotel Las Torres does not make any kind of ticket refund.**

### IMPORTANT

Foreign guests are not charged the 19% tax for lodging services if they show their passport and immigration card (original) at the time of check-in.



**Check-in 3 pm**  
**Check-out 11 am**



With each reservation you support our **NGO AMA Torres del Paine** and help us to reduce the impact that tourism has on the Torres del Paine National Park.



At the time of check-in, you are required to present a credit card as a guarantee.

# ITINERARY W HOTEL PROGRAM 2020-2021

## PUNTA ARENAS / CERRO NEGRO RANCH / TORRES DEL PAINE

### Day 1

- Transfer from Punta Arenas.
- Visit to the Cerro Negro Ranch, a typical Patagonia ranch where our guests say will enjoy an authentic sheepdog and sheep shearing show organized by the ranch workers and the family owners. Lunch at the ranch.
- Arrival to Hotel Las Torres Patagonia.
- Dinner and accommodation at Hotel Las Torres.

## HOTEL LAS TORRES PATAGONIA - W CIRCUIT EXCURSIONS - HOTEL LAS TORRES PATAGONIA

- During the next 3 days you will explore the 3 beautiful valleys that form the “W” circuit. Each afternoon, we´ll head back to the hotel to enjoy the comfort of our authentic estancia in the Chilean Patagonia.

### Days 2, 3 and 4



#### Base Torres Excursion

From the hotel, our group will take a trail going up Ascencio Valley. Upon arrival to Refugio Chileno, we will pass a beautiful Lenga forest and a difficult rocky section on our way to Base Torres viewpoint. At the viewpoint, we invite you to contemplate the impressive granite peaks that give the park its name. Afterwards, we will return to the Hotel on the same trail.



#### Valle del Francés Excursion

Our group will arrive by vehicle to Pudeto Zone, from where we will cross Pehoé Lake on a catamaran. After thirty minutes, we will begin our hike in Francés Valley. Along the way, we will observe forests, lakes, and streams, as well as the incredible shapes and colors of Paine’s mountain peaks. Upon arrival to the base of Cerro Paine Grande, we will rest below Francés Glacier, where one can observe striking avalanches.



#### Grey Viewpoint

Our group will arrive by vehicle to Pudeto zone, where we will cross Pehoé Lake on a catamaran to Paine Grande Sector. From here, we will hike on the coast of Grey Lake at the base of Mt. Paine Grande.

The trail undulates between rocky areas and mixed forests, passing spectacular views of icebergs floating in the water below the incredible Grey Glacier. We will finish our hike in Gray Sector, where we will return via catamaran, enjoying beautiful views of Grey Glacier along the way.

## TORRES DEL PAINE - PUERTO NATALES, PUNTA ARENAS OR CALAFATE

### Day 5

- Departure to airports or hotels in Puerto Natales, Punta Arenas or Calafate.
- **END OF OUR SERVICES.**






**The itinerary and the scheduled activities may change due to weather conditions.  
Coordinate order of excursions with our guides upon arrival at the hotel.**



# HOTEL LAS TORRES PATAGONIA, SHUTTLE SERVICE

1 November 2020 to 31 March 2021

## Punta Arenas (city or airport) to Hotel Las Torres (Torres del Paine National Park)






 Punta Arenas Departure	 Meeting at the Airport (PUQ)	 Cerro Negro Ranch	 Hotel Arrival	 Frequency
9:00am	9:30am	11:30am - 1:00pm	4:00pm	Daily
3:00pm	3:30pm	5:30pm - 6:30pm	9:30pm	Daily
12:00 pm (Cruises)		2:30pm - 4:00pm	7:00pm	Special Departure



### IMPORTANT

- Departures from Punta Arenas (city or airport) are scheduled at the times determined on the left. Guests arriving on flights before these times must wait for the next scheduled shuttle or visit Punta Arenas city center on their own and coordinate a different pick-up location and time with the sales executive.
- Departures for Australis Cruise passengers are subject to changes depending on the arrival time of the cruise. Please contact your Hotel Las Torres sales executive.





## Hotel Las Torres (Torres del Paine National Park) to Punta Arenas (city or airport)

 Departure from Hotel	 Puerto Natales Arrival	 Airport (PUQ) Arrival	 Punta Arenas Arrival	 Frequency
7:30am	9:30am	12:00pm	12:30pm	Daily
1:00pm	3:00pm	5:30pm	6:00pm	Daily



- For guests whose final destination is Puerto Natales, we can stop there on the way to Punta Arenas.
- Shuttles leaving at 1pm to Punta Arenas can be combined with a half day tour and lunch.

## Puerto Natales (city or airport) to Hotel Las Torres (Torres del Paine National Park)

 Puerto Natales Departure	 Meeting at the Airport (PNT)	 Hotel Arrival	 Frequency
2:00pm	2:30pm	4:30pm	Daily





## Hotel Las Torres (Torres del Paine National Park) to Puerto Natales (city or airport)

 Departure from Hotel	 Puerto Natales Arrival	 Frequency
11:30am	1:30pm	Daily



- Confirm pick-up with your sales executives closer to your travel date.





## El Calafate (Argentina) to Hotel Las Torres (Torres del Paine National Park)

 From El Calafate	 Arrival at Cerro Castillo	 Arrival at hotel	 Frequency
7:00am	11:00am - 11:15am	12:30pm	Daily



- Direct transfer with van connection at Cerro Castillo (border).**
- We pick up the guests from their hotel; for hotels located outside El Calafate an additional fee of US\$40 will be charged.
- Guests will arrive at Hotel Las Torres Patagonia at lunch time. A half-day excursion can be planned for the afternoon.

## Hotel Las Torres (Torres del Paine National Park) to El Calafate (Argentina) High Season: November 2020 to March 2021

 Departures from Hotel	 Arrival at Cerro Castillo	 El Calafate	 Frequency
7:00am	8:00am - 08:15am	12:30pm	Daily
2:00pm	3:00pm - 3:15pm	7:30pm	Daily



- Direct transfer with van connection at Cancha Carrera.**
- If you are departing from Calafate, we recommend scheduling flights after 2:30pm / 9:30pm due to possible delays at the Chilean and Argentinian borders.
- Shuttles leaving at 2pm to Calafate can be combined with a half day tour and lunch.

# HOTEL LAS TORRES PATAGONIA - BOOKING AND CANCELLATION POLICIES

## PAYMENT



### Credit Card:

Credit Card payments can be made through Paypal.

Bank Deposit: On behalf of Las Torres de la Patagonia S. A.  
Hotel ID Number: 99.575.520-3



### Wire transfer:

Bank in Chile:

- Chilean Peso: Banco Santander 0-000-6137115-0
- US Dollar: Banco Santander 0-051-0014068-5



US Bank (New York):

- Bank Name: CorpBanca New York Branch
- ABA Routing Nr: 026014627
- Swift Code: CONBUS33
- Beneficiary Name: Las Torres de la Patagonia S.A.
- Account Number: 3002191
- Address: 885 Third Avenue, 33 rd floor  
New York 10022, USA



- For the reservation to be valid, the payment must be made in accordance with the deadlines agreed with the sales executive. Once the deposit of 15%, of the reservation value, has been made, please send a copy of the deposit receipt, our reservation code and the full name of the guest to the emails indicated below. It is important to always quote the Hotel Las Torres reservation code as we do not work with tour operator or travel agency reservation codes.
- If the reservation payment is made via bank transfer, all commissions and transfer costs must be covered by the guest. In the payment order, you need to select the option "our".
- The hotel uses an electronic billing system and all documents are issued to the guest at the time of check-out. If you require a digital copy of any of these documents please request them through the sales executive, with a copy to the following email:

**[ejecutivacobranzas@lastorres.com](mailto:ejecutivacobranzas@lastorres.com)** or  
**[ejecutivacobranzas2@lastorres.com](mailto:ejecutivacobranzas2@lastorres.com)**



## IMPORTANT

Foreign guests are not charged the 19% tax for lodging services if they show their passport and immigration card (original) at the time of check-in.



## 2020 - 2021 BOOKING POLICY

All reservations are considered tentative until the client sends the confirmation of the payment of the 15% deposit. The balance must be paid 45 days before the guest's check-in date.

In the case of reservations made less than 45 days before the guest's check-in date, the full value of the reservation must be paid within 48hrs of the booking being made.

## HIGH SEASON CANCELLATION POLICY

If a high season reservation is cancelled, the following charges will be made to the value of the reservation:

- 61 or more days before arrival ..... there are no charges.
- 46-60 days before arrival ..... 15% charge.
- 30-45 days before arrival ..... 50% charge.
- 29 (or less) days before the arrival ..... 100% charge.

## INFANTS AND CHILDREN POLICY

Infant Rate (0 - 3 years old).

- Free of Charge.
- Minimum 1 guest paying adult fare as Single.

Infant Rate (4 - 12 years old).

- Minimum 1 passenger paying adult fare as Double.
- Maximum 2 children per room, paying Child fee.



## IMPORTANT

Hotel Las Torres will not make refunds due to weather problems, road cuts, natural disasters, problems with flight connections, social or political demonstrations or other problems arising from these, which would impede the arrival and access to Torres del Paine and Hotel Las Torres, as these are all beyond the Hotels control.

To secure against such cases we recommend that our guests contract travel insurance before starting their trip, which should offer coverage related to the mentioned incidents.